

HILARY S. IMAI

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EDUCATION

University of California, Berkeley Master in Public Health, Department of Health Policy and Management, Global Health Concentration	August 2016- Present <i>Berkeley, CA</i>
Bowdoin College Bachelor of Arts, Spanish with a minor in Chemistry	September 2005-June 2009 <i>Brunswick, ME</i>
University of Sevilla	Spring 2008 <i>Sevilla, Spain</i>

RELEVANT EXPERIENCE

Center for Accelerating Innovation and Impact - USAID, Bureau for Global Health <i>Market Access and Scale-Up Intern</i>	June 2017-September 2017
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- Developed a business strategy for an early-stage substandard drug detection system. As part of the strategy I completed a market assessment and recommended product use cases after prioritizing global markets based on several indicators including supply chain and distribution system structures, drug financing sources, and relative disease burden. I additionally conducted primary research interviews in Jakarta, Indonesia with several key stakeholders in the substandard drug testing market.
- Created an informative dashboard to support a collaborative USAID program which focused on facilitating the successful adoption of newly approved optimized anti-retroviral drugs throughout Africa. The dashboard served as a key tool in prioritizing focus countries and was presented at a key Technical Working Group meeting attended by all USG HIV treatment and supply chain team members.

Petris Center on Health Care Markets and Consumer Welfare <i>Graduate Student Researcher</i>	August 2016- Present <i>Berkeley, CA</i>
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- Graduate Student Instructor for graduate level course, Global Health Economics
- Served as a consultant for the California State Department to identify strategies to reduce drug spending among state agencies.

Health Advances <i>Senior Business Development Analyst</i>	April 2013-August 2016 <i>Weston, MA</i>
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- Collaborated with founding partner and managing director on business development efforts, focusing on a variety of healthcare sectors including orthopedics, health IT, ophthalmology, and private equity due diligence.
- Developed client proposals; collaborated with the senior management of US-based and international healthcare companies to address complicated business needs and developed project scopes to provide optimal and actionable strategies.
- Identified and evaluated client targets for engagement, compiling full company backgrounds which highlighted market trends, key product lines, and financial summaries.
- Developed and presented internal resources to educate the office on trends within the healthcare industry including CMS policies, key findings from attended conferences, and emerging topics in Health IT such as the recent increase in utilization of “Big Data” in healthcare.
- Acted as member of the Pricing, Reimbursement, and Market Access committee, providing education and insight on health policy and trends as a result of the Accountable Care Act and regularly presented findings to the company.

MAP Pharmaceuticals <i>Medical Affairs Coordinator</i>	May 2012-March 2013 <i>Mountain View, CA</i>
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- Developed scientific posters for various congresses to present company data from clinical trials on the acute treatment of episodic migraine, compiled and analyzed biostatistical data, and provided scientific writing for the medical publications team.
- Collaborated with cross-functional teams, including regulatory, medical marketing, and legal to facilitate medical review committee processes.
- Generated key program metrics to identify field medical activities and track medical science liaison deployment strategies.

Hogar San Camilo <i>Medical and Social Work Volunteer</i>	October 2011-March 2012 <i>Lima, Peru</i>
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- Managed a comprehensive list of patient homes; visiting patients to ensure adherence to medication and clinic attendance, increasing patient attendance at the clinic by 15%.
- Worked closely with resident pharmacist maintaining the prescription database and aided in dispensing anti-retroviral therapies available through Peru’s Ministry of Health.

Women's Community Clinic

October 2010- October 2011

Volunteer Health Educator*San Francisco, CA*

- Served the uninsured women of the Bay Area; held preliminary sessions with patients to discuss issues concerning their sexual or reproductive health and recorded all information in patient charts.
- Recorded vitals such as blood pressure and weight, performed urine analysis and pregnancy tests, packaged all sexually-transmitted infection tests and pap smear labs, and maintained all exam rooms.

COMMUNITY

AIDS Action Committee

March 2015- August 2016

Check-In Volunteer*Boston, MA*

- Consistently called 15-20 clients of the Agency weekly to discuss health status and ongoing personal issues and concerns.

SKILLS

Advanced Microsoft Office skills (Excel, PowerPoint, Word). Proficient in Spanish.